



LARA SPORTING CLUB INCORPORATED

48th ANNUAL GENERAL MEETING

MINUTES

27TH NOVEMBER 2023

7.00pm

Present: C. Stone, B. Gillett, B. Ritchie, A. Gunther, C. Baum, R. Cook, P. Kelly, B. Chavasse, L. Goodwin, J. Speirs, D. Lindorff, K. Lindorff, M. Verity, R. Wilkie, A. Cole, S. Wilkie, D. Wilkie, V. Tonkin, R. Tonkin, D. Van Doren, J. Van Doren, K. Shirley(Davidsons), S. Kirtley(Davidsons)

Apologies: S. Stone, C. Spence, A. Jones

Confirmation of AGM minutes held 28th November 2022

Accepted on the motion of: D. Wilkie Seconded: R. Cook

Reports

- 1. President**- Peter Kelly presents his report to members.
- 2. Financial**- Brett Gillett and Katelyn Shirley from Davidsons presents the financial report to members.
- 3. General Manager**- Brendon Chavasse presents his report to members.

All above reports accepted on the motion of: D. Van Doren Seconded: D. Wilkie. All in favour. Carried

4. Declare the outcome of the nominations for the following positions

Treasurer-	Brett Gillett	Proposed by	Carol Stone	Seconded by	Louise Goodwin
Board-	Louise Goodwin	Proposed by	Carol Stone	Seconded by	Justine Beekmans
Board-	Reg Cook	Proposed by	Carol Stone	Seconded by	Andrew Gunther
Board-	Brett Ritchie	Proposed by	Carol Stone	Seconded by	Brett Gillett

There being no further nominations, all nominees are appointed unopposed

5. Resolution to approve LIFE MEMBER NOMINATIONS

Jarrold Fraim Proposed by Joel Bernoth, Baseball

Mark Kelly Proposed by Chris Spence, Football

Shaun Wilkie Proposed by John Speirs, Cricket

GENERAL BUSINESS

D. Lindorff asked B. Gillett if the club runs to a budget. B. Gillett responded stating that the LSC does have a budget

J. Speirs updated all in attendance about the cricket nets and the safety of our netballers on the netball court when cricket is training and playing

Chairman closes meeting at: 7.41pm

Lara Sporting Club Inc - Presidents Report 2022-23 AGM

Once again it is with great pleasure that I present to you my Presidents report for 2022-23.

This past year has been one for managing the growth of the Club and benefiting from the stage one and two of the renovations.

We have consolidated our commitment to the Lara Community with many initiatives including the hugely successful Christmas in Lara.

THE BOARD

At our recent Board meeting we discussed the progress of the role of the Board and how we can restructure the roles into the future. The outcome was the Board will be more focused on the strategic direction of the Club with Brendon, our General Manger, taking on the lead role for many of those plans.

We have now completed our new Strategic Plan for the 2023-2026 periods. The introduction of our Strategic Plan committee was a big success with Lou, Carol, Andrew and Brendon being the members. Following on from the forum, which was facilitated by Phil Clohesy who did a magnificent job, the SP committee went to work dissecting all the information and putting it into a plan for the Board to discuss. This was followed by developing the Action Plan for the next 12 months which is now in its final draft stage.

I would like to thank Phil, Lou, Carol, Andrew and Brendon for the commitment and work in delivering the final Plan.

To say thanks to all our other Board members doesn't seem sufficient relative to their contribution, however, I pass on a huge, big thank you to Carol as our dedicated Secretary, Brett our Treasurer and Board Members Reg, Caroline, Brett, Lou and Andrew. The Club is very fortunate to have you all as Board Members..

THE SECTIONS

We finally were able to play a full season of sport in all Sections although Cricket played a modified fixture of one day games.

All Sections represented themselves, and the Club, with distinction at both game days and as representatives of the Club at their respective league levels.

To Jarrod, John, Chris and Di, thank you so much for your leadership and contribution, and most importantly, your passion for your Sections, Baseball, Cricket, Football and Netball. The Club and Community are indebted to you all for everything you have done for the Sections throughout the year.

With these people leading their respective Sections, I am very confident on-field success will begin to happen in the next season of competition.

Also, a thank you to all the Committee Members and Volunteers who keep things ticking over throughout their seasons.

FINANCIALS

Brett and Brendon have once again done an outstanding job in managing the Clubs funds.

Through diligent financial management, we were able to fund all the internal renovations from Club savings with those renovations now contributing a healthy return for the Club.

The plan is to continue to manage the facility funds to reinvest back into the Clubs upgrades for the Toilets and Sections special facility replacements and upgrades. The Toilet project is in its final stage of completion.

We are now in a very healthy financial position which is a credit to Brett and Brendon's financial skills.

Thank you both for your contribution.

FACILITIES

There are a number of projects on the Clubs list. One recently completed being the Cricket scoreboard for Oval 2 which is now operational.

The other main project is the introduction of new elevated Coaches boxes for both the home and away teams. This project is still in the concept stage prior to planning and building permits and final costings.

Both these projects add significant benefits to the Club and participants.

CITY of GREATER GEELONG MASTER PLAN

The Master Plan has taken some very big steps forward throughout the year.

The Netball/Tennis facility is now complete, and the Oval 3/Baseball project is well into the construction stage.

Cricket is also in the process of a major rebuild of the practice nets facility. That project is also through the design stage and is being costed to begin the funding process.

The next project will be the Stage 3 Oval 1 redevelopment and rebuild of all the facilities from the Social Rooms to the new storage shed. We are in the process of having discussions with the Council Officers to get the funds for design and construction allocated in the CoGG 2023/4 and 2024/5 budgets.

I would like to mention and say thanks to all the Council Officers who have helped us get to where we are now in the Master Plan. The investment by the CoGG so far is more than \$8m and with their support and commitment the precinct is in very good shape.

We are also indebted to our Councillors, Anthony Aitken and Sarah Hathaway for their support and their commitment to deliver all the components of the Master Plan for the Club and Community. Thank you both.

A special thanks goes to Kylie Grzybek who has decided to retire from Council. Kylie has been a strong supporter of the Master Plan and along with Anthony can be very proud of the progress in all those projects. A big thank you to Kylie for all the work she has done for the Club.

MANAGEMENT & STAFF

Brendon has once again gone beyond the call of duty in his role as Club General Manager. His commitment has gone to a new level with his responsibilities growing rapidly. As I mentioned above, Brendon will be having a more dedicated role in the Strategic direction of the Club which we are very confident will be managed well.

The entire Club is indebted to you and thank you for your dedication.

We have seen quite a few changes to our staff personnel throughout the year and we know this team will settle in and enjoy a great working environment.

To all our staff, I thank you on behalf of everyone for your commitment to our Club.

IN CLOSING

Thank you to everyone for your support, for both myself personally and the Board, throughout the past year.

As I mentioned, the Club is in very good hands at Board and Management/Staff levels which in turn delivers a very healthy environment for everyone to enjoy.

I look forward to the coming year with great confidence and enjoying ourselves with our many friends.

Peter Kelly

President

Lara Sporting Club Financial Report 2022/23

This year the club has continued with our renovation program we commenced in 21/22 by turning our rundown kitchen into a new modern fully contained kitchen with new equipment through out. The new kitchen is already showing an increase in numbers of patrons using our bistro. This month we have completed our recent works by upgrading our bistro toilets.

Since we commenced our internal renovations, the club has invested over \$910,000 into the building for our members to enjoy, of which \$260,939 was spent in 2022/23 on our kitchen renovations. The total funding apart from a small equipment loan and some assistance from our sections has been fully funded by the club.

Our Netball section along with the Lara Tennis club this year have taken possession of the new Tennis/Netball pavilion and courts which brings an end to stage 1 of the master plan. Stage 2 of the master plan, the Baseball/Oval 3, works have commenced with the pavilion and new Baseball field underway.

The board have commenced early discussions with council over stage 3 of the master plan which includes new home and away change rooms for ovals 1 & 2, a new canteen (at last) and gym.

I am proud to announce that this financial year the club had a total revenue of \$4,223,495 with expenses of \$3,705,388 (before depreciation) for a trade profit of \$518,107 and a net profit of \$325,615 (after depreciation).

Our major areas of revenue were;

- Gaming \$2,018,402 (up from \$1,855,743 in 21/22)
- Bar \$656,476 (\$616,103)
- Bistro \$638,449 (\$372,837)
- Sporting sections \$663,861 (\$604,552).

In line with our increase in revenue our expenses have also increased from last year rising from \$3,085,998 in 21/22 to \$3,705,388 this year with our major expenses being:

- Sporting expenses \$641,815 (\$553,555 21/22)
- Administration expenses \$373,928 (\$305,695)
- Occupancy expenses \$332,194 (\$251,252)
- Direct expenses \$711,731 (\$722,760)
- Employee expenses \$1,051,200 (\$798,335)

The clubs' total assets have increased to \$3,361,179 this year up from \$2,588,050 in 2021/22 and our total liabilities have risen to \$1,645,313 from \$1,197,799 last year. This increase in liabilities is due to the club commencing payments for our gaming machine entitlements to the State Government to allow us to operate gaming machines until 2032.

This financial year the club will continue reinvesting money back into the club with our bistro toilets completed this month to complete one end of our building. While the next stage of our renovations has not been decided we are investigating new carpet, furniture and painting and hope to complete one or more of these in the next 12 months. External to the clubrooms the board is working with football to build elevated coaches boxes on oval 1.

I would like to thank the members, sections, staff and the board for their hard work getting us to the financial position we find ourselves in.

While next year will be my last on the board, I look forward to continuing to build our club over the next 12 months.

Brett Gillett

Lara Sporting Club

General Manager's Report 2022/23

I am very happy to report to the AGM the Lara Sporting Club is doing very well in all fields with a very enthusiastic near future ahead.

We have successfully completed a significant enhancement in internal renovations for the Club. I am proud to state the Club has funded more than 85% of this capital investment from our own pocket. Following both major upgrades, initially the gaming room and sports lounge and subsequently the kitchen, we have seen an immediate and substantial increase in revenue for gaming, bar and food sales. With the bistro toilets completed last week that finalises the venue renovation master plan from 2021.

We finally experienced a dedicated, and quite impressive, purpose-built facility and courts for our Netball Section. After years of working out in the elements, under a marquee for a canteen and in a shipping container for an office and storage shed all powered only by a diesel generator you finally have a home. Congratulations, we're all very excited with a facility worthy of your club!

I was proud to be part of the Lara Sporting Club's Strategic Plan 2023-2026 and to remain on the sub-committee responsible for his supervision and completion. As a Club we have already proven capable of formulating and completing a strategic plan with the most recent one achieving all its venue goals on time at the end of the 2020 FY. Importantly for this strategic plan it is both challenging and realistically achievable in its aims and goals. This plan intends to create a more financially diverse organisation while at the same time improving and extending its relations and partnerships with the greater Lara and regional community.

Our four Sections have finally been able to get on their grounds for an entire season! While we had mixed results on the field, I know how much harder this means our many volunteers worked. To Chris, Di, John and Jarrod, I cannot thank you enough for the energy, effort, determination, passion and leadership you have placed in your respective sports. You invest literally hundreds of hours of your own time every season to effectively run a small business with little to no appreciation and often much contention and difficulty. You lead many others with mixed interest from a diverse range of backgrounds, at different points in their lives all to a common selfless goal; to allow others to enjoy themselves, to represent their community and grow personally. I also want to thank the many dozens of volunteers that also spend thousands of collective hours for their kids, friends, family and community with again, little to no thanks. Thank you all, you are the reason this Club thrives.

As our Board Treasurer, Brett Gillett, and Accountant representative will go into details on the financial success of the Club I will point out that much of that success comes from my Team. They work hard day-in-day-out, who regularly go above and beyond their contract and role minimum requirements to make our members and guests more welcome than is expected in our industry. To my Assistant Manager Jess, who will no doubt become part of the furniture in the coming years, you were so quickly personally dedicated to our Club you virtually breath, sleep and bleed Lara Sporting Club. Your dedication and commitment are both contagious and inspiring. Another special mention to our Head Chef Arvin, who has been central to the staggering success of our kitchen and bistro. Revenue has hit highs this Club has never before seen. Your teamwork, leadership, professionalism, and admiration for your trade have made your team the success story they are, and this is borne in how popular our Club has become to the locals.

I am proud to announce, following extensive planning sessions with the Board, I have signed on for another 3 years as General Manager of the Lara Sporting Club. I am committed to advancing our Club to the next level as many critical and significant strategic decisions need to be made over the coming few years. I remain to provide stability in management and further support of the Board as they plan the ongoing direction of our community Club.

The Lara Sporting Club continues expanding our community support and engagement with imminent plans to formulate a community grant scheme to directly invest in the future of local not-for-profit organisations and groups. In addition to our principal role of supporting our Sections, it is our mandate to become the new home of the Lara community through engagement programs and policies such as the community grant scheme. What better way to do that than support those like-minded groups in helping our greater community.

I wish to end my report by thanking Peter and the Board for their constant support of my tenure here at the Club. It shows the level of dedication and love Peter has for our Club remaining on as President while living on the other side of the state. The Board and I applied considerable pressure for Pete to stay on knowing he was the best person for the role. We have worked for over 7 years together and the results of that successful relationship are evident in the year-on-year success and growth of our Club. To Pete and the Board, Thank you.

Brendon Chavasse
General Manager
Lara Sporting Club